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**Questions & Answers**

**AWS Certified Cloud Practitioner  
Exam**

(Demo Version - Limited Content)





- A. It reveals key project risks that can be integrated into the project's risk management at an early stage.
- B. It provides an initial systematic overview of the amount and the nature of the upcoming changes.
- C. It enables the project manager to identify opponents in highly impacted units and adjust the stakeholder analysis accordingly.
- D. It allows the change manager to derive appropriate activities, focusing the resources on key action areas.
- E. It delivers input for communication activities, making the implications of the project more tangible.

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**Answer: A, B, D**

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Explanation:

A high-level change impact analysis (CIA) is conducted early in an SAP project (typically in the Prepare or Explore phase of SAP Activate) to assess the scope and scale of changes. Option A is correct because identifying risks (e.g., resistance or resource gaps) early allows integration into the project's risk management strategy. Option B is correct as it provides a broad overview of change impacts across business units, processes, and people, setting the stage for detailed analysis later. Option D is correct because it helps the change manager focus efforts on high-impact areas, such as training or communication for affected groups. Option C is incorrect—while it may indirectly highlight resistance, identifying opponents is a function of stakeholder analysis, not the CIA's primary purpose. Option E is also incorrect; communication inputs are derived from the CIA but are not its core added value—tangible implications are a byproduct, not the focus.

Extract from SAP OCM Concepts: The high-level CIA aligns with SAP Activate's Prepare phase, providing a foundation for risk mitigation and resource allocation (SAP Activate, OCM Framework).

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### Question: 3

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What are typical topics for a change assessment at the beginning of an SAP cloud implementation?

Note: There are 3 correct answers to this question.

- A. The change culture of the company
- B. The scope for change management
- C. The cloud project's vision and expected benefits
- D. The company's change management capabilities
- E. The assessment of the key stakeholders' attitude towards the project

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**Answer: A, D, E**

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Explanation:

A change assessment at the start of an SAP cloud project (typically in the Prepare phase) evaluates the organization's readiness for change. Option A is correct because understanding the company's change culture (e.g., openness to innovation) sets the tone for the approach. Option D is correct as it assesses the organization's existing change management capabilities (e.g., skills, tools), identifying gaps to address. Option E is correct because gauging stakeholders' attitudes (e.g., support or resistance) is critical for planning engagement strategies. Option B is incorrect—defining the scope of change management is an outcome of the assessment, not a topic itself. Option C is also incorrect; the project vision and benefits are defined by project leadership, not assessed as part of the change assessment.

Extract from SAP OCM Concepts: The change assessment in SAP Activate's Prepare phase focuses on readiness factors like culture, capabilities, and stakeholder perspectives (SAP OCM Framework).

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### Question: 4

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How would you assign the responsibilities for organizational change management in a cloud project?  
Note: There are 2 correct answers to this question.

- A. In large projects, the change management responsibility is usually assigned to a designated change manager or a change management team.
- B. In mid-size projects, the change management responsibility should be assigned to the business leaders of the impacted units.
- C. In small projects, the project manager can take over the change management responsibility.
- D. Independently from the project size, the change management responsibility is assigned to the project sponsor.

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**Answer: A, C**

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Explanation:

Responsibility assignment in SAP OCM depends on project scale. Option A is correct because large projects require specialized expertise, so a dedicated change manager or team is typical to handle complexity. Option C is correct as small projects often lack resources for a separate change manager, so the project manager assumes this role. Option B is incorrect—business leaders may support change but are not typically responsible for managing it, as this requires specific OCM skills. Option D is incorrect; the project sponsor provides oversight and support, not direct responsibility for execution, regardless of size.

Extract from SAP OCM Concepts: SAP Activate recommends tailoring OCM roles to project size, with dedicated resources for large implementations and consolidated roles for smaller ones (SAP OCM Framework).

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### Question: 5

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What are possible options for setting up organizational change management in the project organization? Note: There are 3 correct answers to this question.

- A. As a separate project
- B. As a cross-topic
- C. As part of the functional sub-projects
- D. As a subproject
- E. As a staff unit

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**Answer: B, D, E**

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Explanation:

OCM can be integrated into an SAP project in various ways. Option B is correct because treating OCM as a cross-topic ensures it spans all project areas (e.g., communication, training), aligning with SAP Activate's holistic approach. Option D is correct as a subproject allows OCM to have its own plan and resources under the main project. Option E is correct because a staff unit (e.g., reporting to the project lead) provides dedicated support without separate project status. Option A is incorrect—OCM is rarely a standalone project, as it supports the main implementation. Option C is also incorrect; embedding OCM in functional sub-projects dilutes its focus across technical areas. Extract from SAP OCM Concepts: SAP Activate supports OCM as a cross-functional, subproject, or staff function to ensure alignment with project goals (SAP OCM Framework).

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